

## **Dr. Neelanjan Sen**

Assistant Professor • Madras School of Economics  
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### **Employment:**

Assistant Professor, Madras School of Economics: January 2018 – present

Assistant Professor, St. Xavier’s College, Kolkata: July 2014 - December 2017

Part-Time Lecturer, St. Xavier’s College, Kolkata: July 2011 - June 2014

Research Assistant, Dept. of Economics, University of Calcutta: October 2010 - September 2011

Project Assistant, Indian Statistical Institute, Kolkata: October 2009 - March 2010

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### **Other Academic Positions:**

Co-Chair Cartel Working Group, Competition Commission of India: April 2020- present

Visiting Faculty, Dept. of Economics, University of Calcutta, April 2021 – August 2021

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### **Education:**

Ph.D. in Economics in 2015 from Department of Economics, University of Calcutta  
Thesis titled “Strategic Technology Licensing between Competitors in Oligopoly”

M.Sc. in Economics (1<sup>st</sup> Class) in 2009 from University of Calcutta  
Specialization: International Economics, Game Theory and General Equilibrium

B.Sc. (Hons.) in Economics (1<sup>st</sup> Class) 2007 from University of Calcutta  
College: Ramakrishna Mission Vidyamandira, Belur Math, Howrah

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### **Awards:**

UGC-NET Lectureship in Economics in 2012

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### **Research Interest:**

Industrial Organization, Game Theory and Political Economy of Trade Negotiations

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### **Teaching Experience:**

*Madras School of Economics (Post-Graduate):*

Microeconomics I, Microeconomics II, and Industrial Organization (From Jan 2018- present)

*St. Xavier’s College (Under-Graduate):*

Microeconomics, Macroeconomics, International Trade, Indian Economic Development (From July 2011- Dec 2017)

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### **Research Guidance:**

*MA Dissertation in MSE:* 2019: Saumya Kaul, Priyansh Minocha; 2020: Urvashi Tandon, Drishti Narula, Pooja

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**Publications in Refereed Journals:**

1. “Merger under horizontal and vertical product differentiation” (October 2021 published online) with Drishti Narula forthcoming in *International Journal of Economic Theory*, Wiley
2. “Technology licensing under product differentiation” (July 2021) with Saumya Kaul and Rajit Biswas, in *Journal of Economics*, Springer Verlag, 134, 219–260.
3. “Technology licensing between rival firms in presence of asymmetric information” (January 2017) with Sukanta Bhattacharya, in *The B.E. Journal of Theoretical Economics*, De Gruyter, 17, 1-35.
4. “Indirect taxes in oligopoly in presence of licensing opportunities” (March 2017) with Rajit Biswas, in *Journal of Industry, Competition and Trade*, Springer New York, 17, 61-82.
5. “Technology transfer and its effect on innovation” (December 2015), *Economics Bulletin*, Access Econ, 35, 2523-2534.
6. “Trade Negotiations under Alternative Bargaining Structure” (November 2015) with Rajit Biswas, *Economics & Politics*, Wiley Blackwell, 27, 509-523.
7. “Technology Transfer in Oligopoly in Presence of Fixed-Cost in Production” (December 2015), *Journal of Industry, Competition and Trade*, Springer New York, 15, 383-409.
8. ““Unilateral” technology licensing from an entrant to incumbent monopolist” (2014), *Economics Bulletin*, Access Econ, 34, 1028-1037.
9. “Gender Empowerment, Deprivation and Poverty in Rural Jharkhand: A Case Study” (November 2010) with U.K. De and B.N. Ghosh, *International Journal of Current Research*, 11, 107-116.

**Paper published in Edited Volume:**

1. “Foreign Capital Inflow: A Potential Source of Variety Gains” (2015), in *Indian Economy- A Visionary Perspective*, edited by Fr. J.F. Raj, S. Roy and K. K. Hati, Regal Publisher, New Delhi
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**Working papers:**

1. “Efficiency of indirect taxes in oligopoly in presence of fixed-cost in production” with Rajit Biswas and Sukanta Bhattacharya (In progress)
  2. “Technology licensing and Collusion” with Priyansh Minocha and Arghya Dutta (Under review)
  3. “Collusion under product differentiation” with Urvashi Tandon and Rajit Biswas (In progress)
  4. “Aggregate markups, market power and redistribution of income” with Tinu Iype Jacob and Sunil Paul (In progress)
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**Reviewer of Journals:**

Journal of Economics; Economics Bulletin; Economic Modelling, International Journal of Economic Theory, Indian Economic Review, Journal of Quantitative Economics, Asian Research Policy, Studies in Microeconomics, The Indian Economic Journal, SN Business & Economics, Macroeconomics and Finance in Emerging Market Economies

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**Paper presentation at Conference/Workshop:**

1. Winter School 2011, Centre for Development Economics, Delhi School of Economics, December 2011
2. Centenary Research Scholars’ Workshop, Department of Economics, University of Calcutta, July 2014
3. MSE Seminar Retreat, Madras School of Economics, January 2019
4. Winter School 2019, jointly organized by the Delhi School of Economics and The Econometric Society, Venue: Delhi School of Economics, December 2019
5. 56th Annual Conference of The Indian Econometric Society, Venue: Madurai Kamaraj University, January 2020
6. MSE Seminar Retreat, Madras School of Economics, December 2020

7. Winter School 2020, jointly organized by the Delhi School of Economics and The Econometric Society, Venue: Delhi School of Economics, December 2020 (Virtual)
  8. Annual Conference, Competition Commission of India, March 2021 (Virtual)
  9. Annual Webinar, Cartel Working Group, Competition Commission of India, March 2021 (Virtual)
  10. Winter School 2021, jointly organized by the Delhi School of Economics and The Econometric Society, Venue: Delhi School of Economics, December 2021 (Virtual)
  11. 16th Annual Conference on Economic Growth and Development, ISI Delhi, December 2021 (Virtual)
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**Discussant at Conference:**

1. Centenary Research Scholars' Workshop, Department of Economics, University of Calcutta, July 2015
2. Society of Economic Research in India: SERI-D Workshop, Dec 2021 (virtual)

**Invited Talks:**

1. MSE Research Cell Workshop, March 2021
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**Research Project Carried Out as Research Assistant:**

1. "Interstate Comparison of Empowerment of Women in Rural Areas" funded by Indian Statistical Institute (ISI), Kolkata: Worked as Project Assistant in Sociological Research Unit, ISI Kolkata from October 2009-March 2010
  2. "Hospital Efficiency in West Bengal" funded by the Department of Health and Family Welfare, Government of West Bengal: Worked as Research Assistant in Dept. of Economics, University of Calcutta from October 2010-September 2011
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**Skills:**

Computer Skills: Windows, Microsoft Office, LaTeX.

Languages known: English, Bengali, Hindi, Sanskrit

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**References:**

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| 1. Dr. Sukanta Bhattacharya<br>(Ph.D. Supervisor)<br>Associate Professor<br>Department of Economics, University<br>of Calcutta,<br>56A B. T. Road, Kolkata-700050<br>West Bengal, India | 2. Dr. Soumyen Sikdar<br>Professor (retired)<br>Economics Group, Indian Institute of<br>Management Calcutta<br>P.O. Joka, Diamond Harbour Road,<br>Kolkata-700104, West Bengal, India | 3. Dr. Sarmila Banerjee (Mallik)<br>Professor (retired)<br>Department of Economics, University<br>of Calcutta,<br>56A B. T. Road, Kolkata-700050<br>West Bengal, India |
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