

ABSTRACT

The extent of literature has explained export behavior mostly in 3 different ways, either export intensity, export participation or number of years in export market. To arrive at the relationship between firms' financial constraint and technological catching up and link it with firms' export behavior, the existing definitions might not be sufficient. Therefore, to fill gaps in literature and have a better understanding of firms export behavior we define relatedness of exports within industry and within manufacturing. We have found different variables play different roles in determining firms' export behavior. The nature and significance of variables changes with change in dependent variable.